



HTE International Group SA

PO Box 3866
Vanderbijlpark
1900
South Africa

SOQI Wellness Centre Agreement
Enquiry Line +27 (16) 9311939



Basic terms and condition and agreement of Distributorship:

Upon acceptance of this agreement by HTE Group SA, and prior thereto while the undersigned applicant of a distributorship hereinafter called Distributor) is selling the Sun Ancon Health products manufactured for the HTE International Group, the Distributor agrees:

The distributor / franchisee will operate his / her own business, will buy the products for cash, will promote their sale and will abide by all of the HTE Group's rules, regulations, policies and procedures amended from time to time, and by all other publications which are hereby incorporated by reference.

A franchisee / distributor is an independent contractor (for all purposes, including tax and otherwise), and is not an employee, legal representative or agent of HTE Group SA.

HTE Group SA, insofar as is reasonably possible, will sell for cash to the distributor the Sun Ancon products in whatever quantity the distributor may require...

For a period of three (3) years after termination of this agreement, distributor will hold in confidence any trade secrets, formulas, sales, and the distribution system, business information, and literature which the distributor acquired during the term of this agreement and will not use directly or indirectly such items... In this time, the distributor is not to participate in a competing business.

Distributor will operate his business in such a manner as to enhance the reputation of HTE Group SA and its trade emblems, etc

The HTE Group may in its discretion immediately suspend and/or terminate this agreement on one months written notice to the distributor if the distributorship breached any provision of this agreement, especially if the company's great reputation is at stake.

The distributor must acknowledge that he must provide himself with enough running capital to sustain himself for at-least 3 to 4 months... (We recommend at least R 15 000)

This document serves to acknowledge that this distributor / franchisee/member recipient has received all the necessarily documents, DVD's, Training-brosures, etc. to be able to use for back-up for the training undergone, regarding to the HTE-business opportunity.

No person is allowed to do treatments with these devices, unless training was done at HTE Group SA (Head Office), which act as the representatives for the HTE group in South Africa. (Furthermore, before starting up your business, you must also undergo training...)

Like any other business, every person who buys a franchise is in charge of his/her own business, and the HTE group, nor EMSME Wellness Centre can not be held liable for any contract whatsoever the candidate undertakes, like for instance the rent of a premises, Water & Electricity bills, etc.

The person must take full responsibility for whatsoever he does, and must get permission from the HTE group if he/she wants to operate outside the given framework of the group.

The new member is allowed to charge any price he/she wishes for his treatments, as long as it is not less than the recommended prices.
The new member must sell the products at the fixed prices, and he/she will receive his/her commission at the last day of the following month.

If the new member sells any of the equipment, he must have a copy of the persons ID-document, product serial no, full address, and contact numbers. He must also give the person who purchased the item(s) the choice if he/she wants to take up this business opportunity aspect. If the person is interested, he must fill in the appropriate form(s), so that we can register him and get his bank details to pay him commission on his downline... (The admin costs and membership fees regarding the HTE business opportunity is R200 per year, and R50 per month (excluding VAT) and runs by the date the person subscribes to become a member.. No commissions will be paid over, if this fee is not paid up-front.)

The person who bought the equipment is not allowed to be in competition of any person who owns a franchise in that particular area, unless written permission was given by the person who holds the franchise rights for that particular area.

Order forms must accompany 'proof of payment', before the HTE group SA will send out any order. (Payment must include courier - and R10 handling fee.)
< HTE Group SA - FNB Bank- Vanderbijlpark branch 250-237 Acc no. - 62143422434 >

Any Franchise / equipment / products ex head office (HTE Graoup SA), cheques must be made out to HTE Group SA and paid into our account, and not into the distributors account

If you like to advertise in any media form, you must get the add to be approved by HTE Group SA

In the event the franchisee will sell his/her own franchise, the new member-franchisee will have to pay only for the equipment, and the expenses the previous franchisee has undergone to equip the premises, (like sign-writing, etc.). (The new franchisee will pay member prices for the equipment) The franchise-fee will directly be paid into head - offices account no, and he/she will have to go for the latest training at head-office in Vanderbijlpark.
(No commissions will be paid out on the equipment bought from the previous franchisee... Thus it is best to buy a franchise direct from head - office)

HTE Group SA keeps the first right to buy back the equipment from a franchisee if the franchisee for whatever reason do not wish to continue in this business venture....

All Franchises will use the "SOQI Wellness Centre" emblem and have it written on their shop front - No SOQI Franchise will be allowed to use the term "HTE Group SA" on their shop front.

With the signing of this agreement, the new member/franchisee accepts the conditions laid out in it, and therefore this document is considered binding.

Signature: _____

Initials and surname: _____ Date: _____